Form **990**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2019

Open to Public Inspection

Α	For the	e 2019 calen	dar year, or tax	year begii	nning 7/0)1	, 20	019, ar	nd endir	าg	6/30	0	,	2020	
В	Check if	applicable:	С								1) Employ	er identi	fication number	
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	App	olication pending	F Name and add	ress of principa	al officer: Koi	sha Bro	uder			H(a)	Is this a g	group retur	n for sub	ordinates? Yes	X No
			Same As C	Above	Кет	.SHa DIO	wacı			H(b)	Are all su	ibordinates ttach a list	included	l? Yes	
ī	Tay o	xempt status:	X 501(c)(3)	501(c) (\◀ /ir	nsert no.)	4947(a)(1	1) or	527	1	If "No," a	ttach a list	. (see ins	structions)	
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K		of organization:	X Corporation	Trust	Association	Other ►		L Yea	r of format	tion:	1974	MS	State of le	egal domicile: CA	7
Pa	rt I	Summar	У												
	1 E	Briefly descri	be the organiza	tion's miss	ion or most s	significant a	ctivities:	See	Sche	dul	e_0_				
a)															
Activities & Governance															
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Revenue			rice revenue (Pa		0,								75.		375.
e			come (Part VIII	and the second of the second o								2,5		1	,290.
œ			e (Part VIII, col									109,2			
_	12 T	Total revenue	e – add lines 8	through 11	(must equal	Part VIII, c	olumn (A), line	12)		3,	699,4	30.	3,819	,902.
	13	Grants and si	milar amounts	paid (Part	IX, column (A	A), lines 1-3)					97,1	.00.	147	,110.
	14 Benefits paid to or for members (Part IX, column (A), line 4)								. [
										_				2,045	514
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)								Τ,	033,0	50.	2,043	, 514.	
Expenses		Sa Professional fundraising fees (Part IX, column (A), line 11e)								107100					
ğ	bΤ	Total fundrais	sing expenses (Part IX, co	lumn (D), line	e 25) 🕨		278	,973.						
ш	17 C	Other expens	es (Part IX, col	umn (A), li	nes 11a-11d,	11f-24e)				. 🗆	1,658,653.			1,561	. 687.
			es. Add lines 13	to Harrison and Maria		56 July 53 July 50 Jul						650,7		3,754	
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alai	20 T		(Part X, line 16)								1,	184,4	79.	1,488	,078.
\$ B	21 T	otal liabilitie	s (Part X, line 2	26)						٠		788,4	94.	1,026	<u>,502.</u>
Net Assets or Fund Balances	22 N	let assets or	fund balances.	Subtract I	ine 21 from li	ine 20						395,9	85.	461	,576.
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Form	990 (2019) United Way of Santa Cruz County	94-1422471	Page 2
Par	t III Statement of Program Service Accomplishments		X
	Check if Schedule O contains a response or note to any line in this Part III		<u>A</u>
1	Briefly describe the organization's mission:	OUD COMMINITEN	mo.
	THE MISSION OF THE UNITED WAY OF SANTA CRUZ COUNTY IS TO IGNITE		
	GIVE, ADVOCATE AND VOLUNTEER SO THAT OUR YOUTH SUCCEED IN SCHOOL	AND IN TIEF,	OUR
	RESIDENTS ARE HEALTHY AND OUR FAMILIES ARE FINANCIALLY INDEPENDE	<u>NT </u>	
2	Did the organization undertake any significant program services during the year which were not listed on the pr	ior	
2	Form 990 or 990-EZ?		X No
	If "Yes," describe these new services on Schedule O.	1	(<u></u>)
3	Did the organization cease conducting, or make significant changes in how it conducts, any program se	ervices? Yes	X No
ŭ	If "Yes," describe these changes on Schedule O.	LJ	<u></u>
4	Describe the organization's program service accomplishments for each of its three largest program ser Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation	vices, as measured by	expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocatio and revenue, if any, for each program service reported.	ns to others, the total e	expenses,
Δa	(Code:) (Expenses \$ 1,890,647. including grants of \$) (Revenue \$)
7.0	UNITED WAY OF SCC PROVEDS PROGRAMS AND ADMINISTATION SOLUTIONS F		SANTA
	CRUZ COUNTY. FIRST 5 SANTA CRUZ COUNTY IMPROVES THE LIVES OF CHI		
	COMMUNITY WHO NEED THE MOST SUPPORT TO MAKE SURE ALL CHILDREN HA		
	EXPERIENCES THEY NEED TO SUCCEED. FIRST 5'S PRIORITIES FALL IN T		L
	AREAS: CHILDREN ARE HEALTHY; CHILDREN ARE LEARNING AND READY FOR	SCHOOL; FAMIL	IES ARE
	STRONG; SERVICES ARE FAMILY FRIENDLY.		
4 b		Revenue \$)
	CAMPAIGN AND COMMUNITY IMPACT FOCUS ON PROMOTING COLLEGE AND CAR		
	AND WELLNESS, ECONOMIC MOBILITY, AND COMMUNITY ENGAGEMENT. UNITE	D WAY OF SCC P	KOA TDEP
	COMMUNITY GRANTS TO SUPPORT LOCAL YOUTH-SERVING PROGRAMS IN MARC	TNWTTVED COMMO	NTTTE9
	WITHIN SANTA CRUZ COUNTY. UNITED WAY OF SCC COLLABORATES WITH LC	CAT WORKCIES I	<u>O </u>
	DEVELOP NETWORKS AND STRATEGIC PLANS TO IMPROVE THE HEALTH AND W	CCHOOL YCYDENT	OOTU
	AND FAMILIES IN SANTA CRUZ COUNTY. YOUTH PROGRAMS INCLUDE AFTER	PCHOOF WONDERT	<u></u>
	SUPPORT, MENTAL HEALTH SERVICES, HEALTHY EATING ACTIVE LIVING, M	ICHIORING, CARE	<u> </u>
	PATHWAYS, MINDFULNESS, NUTRITION WORKSHOPS, AND ADVOCACY TO PROM	ATC DEVITET	
	COMMUNITIES.		
4 0	: (Code:) (Expenses \$ 197,430, including grants of \$) (Revenue \$)
, (2-1-1 IS A CENTRALIZED HELPLINE FOR THE PUBLIC TO GET INFORMATION		ID HUMAN
	SERVICES. CALLERS CAN USE THE EASY-TO-REMEMBER, TOLL-FREE NUMBER	2-1-1, WHERE	. A
	TRAINED SPECIALIST WILL MATCH NEEDS TO LOCAL SERVICES. IN TIMES	OF DISASTER, 2	-1-1
	PROVIDES UP-TO-DATE INFORMATION ON ROAD CLOSURES, EVACUATION SIT		
	SHELTER, RELIEVING THE BURDEN ON 9-1-1. YOUTH AND FAMILIEIS CAN		
	SERVICES FOR BASIC NEEDS BY CALLING THE HOTLINE, TEXTING THEIR Z	IP CODE TO 211	-211,
	OR VISITING THE WEBSITE, WWW. 211SANTACRUZCOUNTY.ORG		
	Other program services (Describe on Schedule O.) See Schedule O		
40	(Expenses \$ including grants of \$) (Revenue \$)
	Total program service expenses > 2 972 187		· · · · · · · · · · · · · · · · · · ·

Part IV Checklist of Required Schedules

No Yes Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete X 1 2 X Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?... Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Х 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II Χ 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III. . . Х 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, 6 Χ Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' Х 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV..... Χ 9 Х 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule Χ 11 a b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total Х assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII. 11 b c Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII...... X 11 c d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX..... Х 11 d X 11 e e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X. f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X. 11 f Χ 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Χ Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional....... Х 12b Х 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E..... 13 Х 14a Did the organization maintain an office, employees, or agents outside of the United States?..... 14a X 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV..... Χ 15 Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)..... Х 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II. 18 Х Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' Х 19 Χ 20a 20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H..... b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?..... 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or Χ

	The Officerial of required officerials (continued)		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	NI-
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22	Yes	No X
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J.	23		Х
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		X
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part II.	26		X
27	The state of the s	27		X
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			9 S.
	a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If 'Yes,' complete Schedule L, Part IV	28a		Х
	b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV	28b		Х
	c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		X
30	contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.	34		Х
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
38	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pa	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			П
	Greek is scriedule o contains a response of note to any line in this Fait v		Yes	No
	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Χ	
BA		Forn	990 ((2019)

Form 990 (2019) United Way of Santa Cruz County 94-1422471 Page 5 Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.... Χ b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?... 2h Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year?...... 3 a 3 b b If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule O.... 4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a χ financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4 a b If 'Yes,' enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). X 5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5 a X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?..... 5 hc If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?..... 5 c 6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?..... Χ 6a b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were 6 b not tax deductible?..... Organizations that may receive deductible contributions under section 170(c). 7 a 7 b b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file X 7 c d If 'Yes,' indicate the number of Forms 8282 filed during the year..... 7 e e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?... f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?..... 7 f g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 7 g h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a 7 h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring 8 organization have excess business holdings at any time during the year?..... 9 Sponsoring organizations maintaining donor advised funds. 9a b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?........ $9 \, \mathrm{b}$ 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12..... 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities. 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders...... b Gross income from other sources (Do not net amounts due or paid to other sources 11h against amounts due or received from them.)..... 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?. . 12a b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year. 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state?..... 13 a Note: See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans..... c Enter the amount of reserves on hand X 14a Did the organization receive any payments for indoor tanning services during the tax year?...... 14a

14b

15

16

Form 990 (2019)

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Χ

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O.....

15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or

16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

excess parachute payment(s) during the year?.....

If 'Yes,' see instructions and file Form 4720, Schedule N.

If 'Yes,' complete Form 4720, Schedule O.

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI..... X Section A. Governing Body and Management Yes No 1 a Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members 17 of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. b Enter the number of voting members included on line 1a, above, who are independent..... 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 X officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision Χ 3 of officers, directors, trustees, or key employees to a management company or other person?..... Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? See Sch 0 4 X 5 Did the organization become aware during the year of a significant diversion of the organization's assets?..... 5 X X 6 Did the organization have members or stockholders?..... 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more 7 a members of the governing body?..... b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a Х a The governing body?..... b Each committee with authority to act on behalf of the governing body?..... 8 b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule Q...... Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No 10a Did the organization have local chapters, branches, or affiliates?..... 10 a b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O Χ 12a 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Х 12b 12 c Х 13 X 13 Did the organization have a written whistleblower policy?..... Х 14 Did the organization have a written document retention and destruction policy?..... 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a Х a The organization's CEO, Executive Director, or top management official..... Х 15 b If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... 16a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed > _CA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Upon request Another's website Other (explain on Schedule O) Own website Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule 0 State the name, address, and telephone number of the person who possesses the organization's books and records Accounting Department 4450 Capitola Road #106 Capitola CA 95010 (831) 479-5466

Form 990 (2019)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

BAA

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) (E)
Reportable
compensation from
related organizations
(W-2/1099-MISC) (A) Name and title (D) (F) (B) Reportable compensation from Average hours Estimated amount of other of other compensation from the organization and related organizations Former
Highest compensated employee per the organization (W-2/1099-MISC) Individual or director week nstitutional trustee High (list any hours for related organiza-tions below dotted employee (1) KEISHA FROST 40 0 24,587. President & CEO 0 115,141 (2) Michelle Dodge 40 0. 36,405. Х 0 89,947 Finance Director (3) Sarah Emmert 40 0 15,782. 0 Χ 81,675 Community Org Dir (4) FERNANDO GIRALDO 4 0. X 0 President 0 Х 0 (5) GREG LUKINA 2 0. Vice President 0 Χ X 0. 0. (6) AARON JOHNSTON 1 0 Х Χ 0 0. 0. Treasurer (7) BEAU WILDER 1 Χ Х 0. 0 0. 0 Secretary 2 (8) CHRIS MAFFIA 0. 0. 0. 0 Х Х VP Campaign 1 (9) JODIE KENCH 0 0 0. X Х 0 ELC Chair (10) LAURIE EGAN 1 Χ 0 0 0. Director 0 (11) BETTYE SAXON 1 X 0. 0 0. 0 Director BINDI GANDHI 1 0. 0 X 0 0 Director (13) BRIAN SPECTOR 1 Χ 0. 0 0. 0 Director (14) DAWN MATHES 1 0 0 0 O. Director

TEEA0107L 07/31/19

Pa	t VII Section A. Officers, Directors, Tru	Ŧ	ney ⊤	Em			es,	and	d Hignest Con	ipensated Emp	loyees (continuea)
		(B)			(C	•			(7)	, pre 5	(F)
	(A) Name and title	Average hours	box	, unle	SS DE	erson	than	h an	(D) Reportable	(E) Reportable	(F)
	Name and the	per week					or/trus		compensation from	compensation from	Estimated amount of other compensation from
		(list any hours	individual i	잹	Officer	3	흋호	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	the organization and related
		for related organiza	E S	Ş.	ल्	a	est c	व्			organizations
		- tions below	individual trustee or director	다		Key employee	, st				
		dotted line)	88	nstitutional trustee		"	Highest compensated employee				
							ä				
(15)	<u>DEANDRE JAMES</u> Director	$-\frac{1}{0}$	X						0.	0.	0.
(16)	JOE FOSTER	1	^	\vdash					<u> </u>	<u> </u>	0.
7.07	Director		X						0.	0.	0.
(17)	JULIE GIANNOTTA	1	1			 			· ·		
	Director	0	X						0.	0.	0.
(18)	MATTHEW WETSTEIN	1									
	Director	0	X				ļ		0.	0.	0.
(19)	RACHEL SHERER	1									
	Director	0	X						0.	0.	0.
(20)	ROBERT TERRANCE	11									
	Director	0	X						0.	0.	0.
(21)			-								
(22)	, , , , , , , , , , , , , , , , , , ,										
			1				ļ				
(23)											
(24)											
(OE)			ļ								
(25)			1								
	Subtotal		<i>.</i> .		· · ·			>	286,763.	0.	76,774.
c	Total from continuation sheets to Part VII, Secti	on A							0.	0.	
	Total (add lines 1b and 1c)							>	286,763.	0.	
2	Total number of individuals (including but not limited	I to those I	isted	abov	ve) v	who	recei	ved	more than \$100,00	0 of reportable com	pensation
	from the organization • 1										
											Yes No
3	Did the organization list any former officer, direct on line 1a? If 'Yes,' complete Schedule J for such	tor, truste h individu	e, ke al	ey er	mple	oyee	e, or	high	hest compensated	employee	. 3 Х
	, ,									form.	
4	For any individual tisted on line 1a, is the sum of the organization and related organizations greate	r reportab er than \$1	50,0	mpe 00?	insa If '∖	es,	' con	่อเท <i>iple</i>	te Schedule J for	110111	
	such individual										4 X
5	Did any person listed on line 1a receive or accru for services rendered to the organization? If 'Yes	e comper	satio	n fre	om . Jule	any 1 fo	unre	late	ed organization or	individual	. 5 X
Sec	tion B. Independent Contractors	,									
1	Complete this table for your five highest compensation from the organization. Report compensation	sated industrial	epen	dent	t coi	ntra	ctors	tha	at received more t	han \$100,000 of	r.
				··	oui .	y Cui	OI (G)	iig i	1	- i - i	
(A) Name and business address (B) Description of services Compens								(C) Compensation			
	Total number of independent contractors (including !	nut not time	itod t	o the		inta:	4 0 5 -		utha rapping d	than	
2	\$100,000 of compensation from the organization		ncu l	o uic	ააც I	iiste(1 ano	ve)	wito received more	u Kali	rosposos de <mark>diguidad</mark> es dos Rosposos en locações estado

indiapoint	38884930 3		e O c	ontains a re	esponse	e or note to an	v line in this Part V	11L		
,		Oncor II our load.			- Sporta		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ts st	1 a	Federated campaig	ns	1	а		ta January Silva Bull 5.12			
irar oun		Membership dues			b			April paper (4 septim		
S (Fundraising events.			С	49,810.				
Giff		Related organizatio			d			Wereness Silvers		
ins,		Government grants (contributions, g			e 2	<u>,853,820.</u>				
utio	•	similar amounts not inclu			f	914,607.		a a a a a a a		
E O	g	Noncash contributions in lines 1a-1f	cluded	in 1	g		Marie Company		Transport of the second	
Contributions, Gifts, Grants and Other Similar Amounts		Total. Add lines 1a-				,, >	3,818,237.			
	,				В	usiness Code	Alline Co.			
ZG.	2 a	FEES FOR SER	<u>VIC</u>	<u>E</u>	563	1000	375.	375.		
Program Service Revenue	b									
Ğ.	c			- -	-					
Se	d				-					
Tall	f	All other program s	ervice	revenue	_					
Ą		Total. Add lines 2a-			-	>	375.			
	-	Investment income (i								
		other similar amour	nts)				1,290.	1,290.		
		Income from invest								
	5	Royalties		(i) Real	· · · · · · · · · · · · · · · · · · ·	(ii) Personal				
	62	Gross rents	6a	(i) Noti		(1) 1 01001101		evertive oraș		
			6b							
		Rental income or (loss)	6c							
	d	Net rental income of	or (los	ss)						
	7 a	Gross amount from		(i) Securities	š	(ii) Other				
		sales of assets other than inventory	7a						20 6 5 6 6 6 6	
	b	Less: cost or other basis and sales expenses	7b							
	c		7c				5.600.000.000		To religious series come	
		Net gain or (loss)								
ø.	8a	Gross income from fundr	raisinn	events						
Ž	- u	(not including \$	Ĭ,	49,810.				SAR CHEROSE		or render grote respons
eve		of contributions reported								
<u>ت</u> ۳		See Part IV, line 18			8a	94,309.	Shared Sept. (1997)	All Commercial		
Other Revenue		Less: direct expens Net income or (loss			8b	94,309.				
0		•	•		ig evell	.63	2010/1907			
	9 a	Gross income from gami See Part IV, line 19	ng acti	Vities.	9a			PERSONAL PROPERTY	25/06/04/05/05/04	
	b	Less: direct expens			9b					
	С	Net income or (loss	s) fror	n gaming a	ctivities	5. <i></i>				
	10 a	Gross sales of inventory, returns and allowances	less.							
					10a			MENDACIA CA	sees a titologi	
		Less: cost of goods Net income or (loss			10b oventor	v >				
10	C	recureone or (ioss	<i>y</i> 1101	n salus Of II		Business Code				
Š "	11a									
Miscellaneous Revenue	b									
scellaneo Revenue	С									
줐		All other revenue.			· L					
		Total. Add lines 11:						* 665		^
	12	Total revenue. See	ınstr	uctions			3,819,902.	1,665.	0.	0.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX... **(D)** Fundraising (A) Total expenses Do not include amounts reported on lines Program service Management and 6b, 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21...... 147,110 147,110. Grants and other assistance to domestic individuals. See Part IV, line 22...... Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Compensation of current officers, directors, 10,211. 105,902 25,879 trustees, and key employees 141,992 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 0. 0 Other salaries and wages 245,796 92,633. 1,355,263 1,016,834 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 14,220. 2,501. 79,735 63,014 34,619. 352,518 251,702. 66,197. 7,275. 20.525 10 Payroll taxes 116,006 88,206. 11 Fees for services (nonemployees): c Accounting..... d Lobbying..... e Professional fundraising services. See Part IV, line 17... g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0.Sch. 378,814 22,374 11,670. 412,858 Advertising and promotion..... 13 Information technology..... 14 Royalties..... 15 5,300. 74,331 62,931. 6.100 Occupancy..... 16 Travel..... 17 Payments of travel or entertainment expenses for any federal, state, or local public officials..... 19 Conferences, conventions, and meetings.... Payments to affiliates..... 1,548372. 325 22 Depreciation, depletion, and amortization ... 851 1,030. 8,356 3,204 4.122 23 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 494,056 493,697 359 a Community Engagement, Stipends 186,278 76,500. b Grant Making 262,778 2,366. 114,765 99,046 13,353 c Program Supplies 24,260. 77,134 52,820 54 d Printing and Publications -102,431. 10,236. 208,056 115,861 e All other expenses..... 3,754,311 503,151 278,973. 25 Total functional expenses. Add lines 1 through 24e. . . . 2,972,187 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720).....

Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) Beginning of year 357,678. Cash - non-interest-bearing..... 163,638 1 24,080 2 86. Savings and temporary cash investments..... 940,623. 3 1,050,034. 3 Pledges and grants receivable, net..... Accounts receivable, net 4 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons...... 5 Loans and other receivables from other disqualified persons (as defined under 6 section 4958(f)(1)), and persons described in section 4958(c)(3)(B)..... 7 Notes and loans receivable, net..... Inventories for sale or use..... 8 9 7,779 5,369. Prepaid expenses and deferred charges..... 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D..... 10a 133,317. 10 c 10 b 28. b Less: accumulated depreciation..... 133,289. 1,576 11 11 Investments — publicly traded securities..... 12 12 Investments – other securities. See Part IV, line 11..... 13 Investments - program-related, See Part IV, line 11..... 14 Intangible assets..... 14 15 74,883. 46,783 Other assets. See Part IV, line 11..... 1,184,479. 16 1,488,078. Total assets. Add lines 1 through 15 (must equal line 33).... 586,743. Accounts payable and accrued expenses..... 479,369 17 18 Grants payable 18 Deferred revenue 19 19 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D...... 21 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons..... 22 23 23 24 Unsecured notes and loans payable to unrelated third parties..... Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. 309,125. 25 439,759. 788,494 26 1,026,502. Total liabilities. Add lines 17 through 25..... Organizations that follow FASB ASC 958, check here Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. 320,930. 220,203. 27 140,646. Net assets with donor restrictions..... 175,782 28 Organizations that do not follow FASB ASC 958, check here > and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds..... Paid-in or capital surplus, or land, building, or equipment fund..... 30 30 Retained earnings, endowment, accumulated income, or other funds..... 31 31 395,985. 32 461,576. Total net assets or fund balances..... 32

Total liabilities and net assets/fund balances.....

1,488,078.

33

1,184,479

33

Forn	1990 (2019) United Way of Santa Cruz County 9	4-1422471		Pag	ge 1 2
Pai	t XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				<u>. Ц</u>
1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,81	9,9	02.
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,75	54,3	11.
3	Revenue less expenses. Subtract line 2 from line 1	3			91.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	39	5,9	85.
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	46	51,5	76.
Pai	t XII Financial Statements and Reporting				
HOGGERIANDOR	Check if Schedule O contains a response or note to any line in this Part XII				. П
	Ondoor is defined to define a response of the total and th			Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.				
2 8	Were the organization's financial statements compiled or reviewed by an independent accountant?		2 a		X
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviseparate basis, consolidated basis, or both:	ewed on a			
	Separate basis Consolidated basis Both consolidated and separate basis		1 1		
ı	were the organization's financial statements audited by an independent accountant?		2 b	Ocurraino con c	Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sep basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	arate			
	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the ac	rdit	000000000000000000000000000000000000000	CHARLES CONTRACTORS &	
•	review, or compilation of its financial statements and selection of an independent accountant?	,	2 c		
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.				
3 8	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Singl Audit Act and OMB Circular A-133?	e 	3 a		Х
				1	

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

BAA

TEEA0112L 01/21/20

Form 990 (2019)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

2019

OMB No. 1545-0047

Open to Public Inspection

Employer identification number 94-1422471 United Way of Santa Cruz County Part | Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 2 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). ñ Χ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) R An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college 9 or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. 12 Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations g Provide the following information about the supported organization(s). (III) Type of organization (described on lines 1-10 (v) Amount of monetary (vi) Amount of other (i) Name of supported organization (iv) Is the organization listed support (see instructions) support (see instructions) your governing document? above (see instructions)) Yes No (A) (B) (C) (D) (E) Total

Page 2

Schedule A (Form 990 or 990-EZ) 2019 United Way of Santa Cruz County 94-1422471

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support								
begi	ndar year (or fiscal year nning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total		
1	Gifts, grants, contributions, and membership fees received. (Do not include any unusual grants.)	3,548,283.	3,100,959.	2,814,095.	3,587,581.	3,674,570.	16,725,488.		
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.		
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0,		
4	Total. Add lines 1 through 3	3,548,283.	3,100,959.	2,814,095.	3,587,581.	3,674,570.	16,725,488.		
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0,		
6	Public support. Subtract line 5 from line 4						16,725,488.		
Sec	tion B. Total Support				,	Y			
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total		
7	Amounts from line 4	3,548,283.	3,100,959.	2,814,095.	3,587,581.	3,674,570.	16,725,488.		
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	248.	160.	102.	2,574.	1,213.	4,297.		
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.		
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	157,065.	371,662.	168,665.	109,275.	144,119.	950,786.		
	Total support. Add lines 7 through 10						17,680,571.		
12	Gross receipts from related activ	vities, etc. (see in:	structions)			12	2.		
13	First five years. If the Form 990 is organization, check this box and	for the organization	n's first, second, th	ird, fourth, or fifth	tax year as a section	on 501(c)(3)	,▶ []		
Sec	tion C. Computation of Pu	blic Support P	ercentage						
14	Public support percentage for 20	019 (line 6, colum	n (f) divided by lir	ne 11, column (f))	h		94.60%		
	Public support percentage from						0.00%		
	33-1/3% support test—2019. If t and stop here. The organization	qualifies as a pu	blicly supported o	rganization			X		
b	b 33-1/3% support test—2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization								
1 7 a	10%-facts-and-circumstances to or more, and if the organization the organization meets the 'facts	est—2019. If the o meets the 'facts-a s-and-circumstand	rganization did no and-circumstance ces' test. The orga	ot check a box on s' test, check this anization qualifies	line 13, 16a, or 1 box and stop he as a publicly sup	6b, and line 14 is re. Explain in Par ported organizati	10% t VI how on▶ ☐		
	10%-facts-and-circumstances to or more, and if the organization organization meets the 'facts-and the tracks and the tracks are tracked to the tracks and the tracks are tracked to the tracks and the tracks are tracked to the tracked tracks and tracked	meets the 'facts-and-circumstances'	and-circumstance test. The organiza	s' test, check this ation qualifies as	box and stop he a publicly suppor	re. Explain in Par ted organization	t VI how the		
18	Private foundation. If the organ	ization did not che	eck a box on line	13, 16a, 16b, 17a	, or 17b, check th	iis box and see in	structions 🟲 📋		
ВΛΛ					80	hadula A (Form 9	90 or 990-FZ) 2019		

Schedule A (Form 990 or 990-EZ) 2019 United Way of Santa Cruz County 94-1422471 Pag

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Calend	lar year (or fiscal year beginning in) 🟲	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')						
	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5	The value of services or facilities furnished by a governmental unit to the organization without charge					- W	
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons		١				
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
	tion B. Total Support	1					
Calen	dar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
-	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
_	Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)					1,	
	First five years. If the Form 990 organization, check this box and	stop here		nd, third, fourth, c	or fifth tax year as	a section 50	^{1(c)(3)} ►
	tion C. Computation of Pu						
	Public support percentage for 20						15 %
	Public support percentage from					,	16 %
Sec	tion D. Computation of Inv						
17	Investment income percentage t						17 %
	Investment income percentage t						18 %
19a	33-1/3% support tests—2019. If is not more than 33-1/3%, check	the organization of this box and sto	lid not check the l p here. The orgar	box on line 14, ar nization qualifies a	nd line 15 is more as a publicly supp	than 33-1/39 orted organiz	%, and line 17 zation ►
	33-1/3% support tests—2018. If line 18 is not more than 33-1/3%	the organization d 6, check this box	lid not check a bo and stop here. Th	x on line 14 or lir e organization qu	ne 19a, and line 1 Jalifies as a public	6 is more tha ly supported	an 33-1/3%, and organization ►
20	Private foundation. If the organi	zation did not che	eck a box on line	14, 19a, or 19b, o	check this box and	l see instruct	ions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations	

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe 1 the designation. If historic and continuing relationship, explain. Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2). 2 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) За and (c) below. b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization 3b made the determination. c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use. 3c 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and 4a if you checked 12a or 12b in Part I, answer (b) and (c) below. b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. 4b c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that 4c all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document). **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b c Substitutions only. Was the substitution the result of an event beyond the organization's control? 5с 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If 'Yes,' provide detail in **Part VI**. 6 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ). 7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' 8 complete Part I of Schedule L (Form 990 or 990-EZ). 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? 9a If 'Yes,' provide detail in Part VI. b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in Part VI. 9b c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI. 9с 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations), and all Type III non-functionally integrated supporting organizations)? If 'Yes,

10a

10b

answer 10b below.

whether the organization had excess business holdings.)

b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine

Pa	rt IV Supporting Organizations (continued)			
<u> </u>			Yes	No
	Has the organization accepted a gift or contribution from any of the following persons? a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
	b A family member of a person described in (a) above?	11b		
****	c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		
Sec	ction B. Type I Supporting Organizations			r
	District the standard was a superstant and a superstant a		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Sec	ction C. Type II Supporting Organizations			
		ANRONG/ANTON	Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Sec	ction D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.	3		
Sec	ction E. Type III Functionally Integrated Supporting Organizations		··········	<u> </u>
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
'	The organization satisfied the Activities Test. Complete line 2 below.			
	b The organization is the parent of each of its supported organizations. Complete line 3 below.			
	c The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	instruc	tions)	
2	Activities Test. Answer (a) and (b) below.		Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.		61.02	
_	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	За		
	b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	aniza	itions	
1	Check here if the organization satisfied the Integral Part Test as a qualifying trus instructions. All other Type III non-functionally integrated supporting organization	t on N ns mu	lov. 20, 1970 (explain in ist complete Sections A	Part VI). See through E.
Sec	tion A — Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
ě	Average monthly value of securities	1a		
ŀ	Average monthly cash balances	1b		
(Fair market value of other non-exempt-use assets	1c		
	d Total (add lines 1a, 1b, and 1c)	1d		
•	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally inte (see instructions).	egrate	d Type III supporting org	anization

Par	t V Type III Non-Functionally Integrated 509(a)(3) S	upporting Organiza	tions (continued)				
Sec	tion D — Distributions			Current Year			
1	Amounts paid to supported organizations to accomplish exempt p	urposes					
2	Amounts paid to perform activity that directly furthers exempt purposes in excess of income from activity	of supported organizations	,				
3	Administrative expenses paid to accomplish exempt purposes of s	supported organizations					
4	Amounts paid to acquire exempt-use assets						
5	Qualified set-aside amounts (prior IRS approval required)		- 1811				
6	Other distributions (describe in Part VI). See instructions.						
7	Total annual distributions. Add lines 1 through 6.						
8	Distributions to attentive supported organizations to which the organization Part VI). See instructions.	details					
9	Distributable amount for 2019 from Section C, line 6						
10	Line 8 amount divided by line 9 amount						
Sec	Section E — Distribution Allocations (see instructions) (i) (ii) (iii) Underdistributions Pre-2019						
1	Distributable amount for 2019 from Section C, line 6						
2	Underdistributions, if any, for years prior to 2019 (reasonable cause required — explain in Part VI). See instructions.						
3	Excess distributions carryover, if any, to 2019						
а	From 2014						
	From 2015						
	From 2016						
d	From 2017						
е	From 2018						
f	Total of lines 3a through e	SEPTEMBER AND					
	Applied to underdistributions of prior years						
h	Applied to 2019 distributable amount						
i	Carryover from 2014 not applied (see instructions)						
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.						
	Distributions for 2019 from Section D, line 7:						
а	Applied to underdistributions of prior years		SSEPTION OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS O				
	Applied to 2019 distributable amount						
	Remainder. Subtract lines 4a and 4b from 4.						
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.						
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.						
7	Excess distributions carryover to 2020. Add lines 3j and 4c.		Sirver Edit Street Street Control	e and compression (Second			
	Breakdown of line 7:						
	Excess from 2015						
	Excess from 2016			Disease of the second actions.			
	Excess from 2017						
	Excess from 2018						
	Excess from 2019		William State of States				

BAA

Schedule A (Form 990 or 990-EZ) 2019

Schedule A (Form 990 or 990-EZ) 2019 United Way of Santa Cruz County 94-1422471 Page 8

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Part II, Line 10 - Other Income

Nature and Source	2019	2018	2017	2016	2015
Other Income Total	\$ 144,119.	\$ 109,275.	\$ 168,665.	\$ 371,662.	\$ 157,065.
	\$ 144,119.	\$ 109,275.	\$ 168,665.	\$ 371,662.	\$ 157,065.

Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Treasury internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. 2019

OMB No. 1545-0047

Name of the	organization		Employer identification number			
Unite	d Way of Santa	Cruz County	94-1422471			
Organiza	tion type (check one)					
Filers of:		Section:				
Form 990	or 990-EZ	\overline{X} 501(c)(3) (enter number) organization				
		4947(a)(1) nonexempt charitable trust not treated as a private foundation	on			
Form 990)-PF	527 political organization				
		501(c)(3) exempt private foundation				
		4947(a)(1) nonexempt charitable trust treated as a private foundation				
		501(c)(3) taxable private foundation				
,	U	ed by the General Rule or a Special Rule. (8), or (10) organization can check boxes for both the General Rule and a S ₁	pecial Rule. See instructions.			
General	Rule					
For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.						
Special I	Rules					
	under sections 509(a)(received from any on	lescribed in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% i) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line contributor, during the year, total contributions of the greater of (1) \$5,000; ine 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.	e 13, 16a, or 16b, and that			
	during the year, total	lescribed in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that rece contributions of more than \$1,000 <i>exclusively</i> for religious, charitable, scient prevention of cruelty to children or animals. Complete Parts I, II, and III.	vived from any one contributor, ific, literary, or educational			
	during the year, cont \$1,000. If this box is charitable, etc., purp	lescribed in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received in sections exclusively for religious, charitable, etc., purposes, but no such contiched, enter here the total contributions that were received during the yealose. Don't complete any of the parts unless the General Rule applies to this vively religious, charitable, etc., contributions totaling \$5,000 or more during the	tributions totaled more than r for an <i>exclusively</i> religious, organization because			
990-PF),	An organization that is but it must answer 'N	sn't covered by the General Rule and/or the Special Rules doesn't file Schedo' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 900esn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990	ule B (Form 990, 990-EZ, or 990-EZ or on its Form 990-PF,			

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Employer identification number Name of the organization 94-1422471 United Way of Santa Cruz County Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered 'Yes' on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year..... Aggregate value of contributions to (during year). Aggregate value of grants from (during year) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds No Yes are the organization's property, subject to the organization's exclusive legal control?. Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring Nο Yes impermissible private benefit? Conservation Easements. Complete if the organization answered 'Yes' on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2 a a Total number of conservation easements..... 2 b b Total acreage restricted by conservation easements..... c Number of conservation easements on a certified historic structure included in (a) 20 d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register..... Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, No and enforcement of the conservation easements it holds?..... Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 **►**\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) Nο and section 170(h)(4)(B)(ii)?..... In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 8. 1 a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. **b** If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1.

b Assets included in Form 990, Part X

►\$

Schedule D (Form 990) 2019 Unit Part III Organizations Mainta	ed Way of	f San	ta Cruz Co	unty	Treasures or	Other	94-142 Similar Ass		ntinu	Page 2
130000000000000000000000000000000000000										
 Using the organization's acquisition items (check all that apply): a Public exhibition 	1, accession, a	ina otner			the following that m change program	ake sign	incant use of its	collection		
b Scholarly research			e Other		simige program					
c Preservation for future gene	rations		C _ Outer	***************************************						
4 Provide a description of the organia Part XIII.		ions and	explain how the	y furth	er the organization's	exemp	t purpose in			
5 During the year, did the organizato be sold to raise funds rather t	ation solicit or han to be ma	receive intained	donations of ar	t, hist organi:	orical treasures, o zation's collection?	r other:	similar assets	Yes		No
Part IV Escrow and Custodia	I Arranger	nents.	Complete if	the o	rganization ans	swered	t 'Yes' on Fo	rm 990	, Par	ŧΙV,
line 9, or reported an	amount on	Form	990, Part X,	line	21.					
1 a Is the organization an agent, tru on Form 990, Part X?						er asset	s not included	Yes		No
b If 'Yes,' explain the arrangement	t in Part XIII a	and com	plete the follow	ing tal	ble:			Amount		
c Beginning balance						1		, unount		
d Additions during the year										
e Distributions during the year										
f Ending balance										
2a Did the organization include an a								Yes	Т	No
b If 'Yes,' explain the arrangement									-	⊣'''
bit res, explain the arrangement	CIIII GIL XIII.	CHECK I	icie ii tiie explai	nation	rias been provide	u on i a			∟	J
Part V Endowment Funds. C	`amplata if	the or	ganization ar	CWO	red 'Vec' on Fo	rm 99i	0 Part IV lin	10 10		
rait v Endowment rands. C	(a) Current		(b) Prior yea		(c) Two years back		Three years back	1	ur vears	e back
1 a Beginning of year balance		yeai	(D) FIIOI yea	!	(c) Iwo years back	(u)	Tillee years back	(6) (ui yeara) Dack
b Contributions	J					_				
D COMBINGGORS										
c Net investment earnings, gains, and losses										
d Grants or scholarships										
e Other expenditures for facilities and programs										
f Administrative expenses										
g End of year balance	<u> </u>									
2 Provide the estimated percentag	e of the curre	nt year	end balance (lir	ie 1g,	column (a)) held	as:				
a Board designated or quasi-endown	nent 🟲		8							
b Permanent endowment >	8	i								
c Term endowment ►	%									
The percentages on lines 2a, 2b, a	nd 2c should e	equal 100)%,							
3 a Are there endowment funds not in	the possession	of the c	raanization that	ara hal	ld and administered	for the				
organization by:	tite possession	i or the c	rganization that i	are no	a and administered	TOT THE			Yes	No
(i) Unrelated organizations			,,,,,,,,,,,,,,					. 3a(i)		
(ii) Related organizations			,,,,,,,,,,,,,				.,,,	. 3a(ii)		
b If 'Yes' on line 3a(ii), are the rela	ated organiza	tions lis	ted as required	on Sc	hedule R?			. 3b		
4 Describe in Part XIII the intender	d uses of the	organiz	ation's endowm	ent fui	nds.					
Part VI Land, Buildings, and										
Complete if the organ			'Yes' on For	m 99	0, Part IV, line	11a. S	See Form 99	0, Part	X, lir	ne 10.
Description of property			t or other basis vestment)	(b) Cost or other basis (other)		ccumulated preciation	(d) B	ook va	lue
1 a Land										
b Buildings			16,773.				16,745.			28.
c Leasehold improvements			•						-	
d Equipment			116,544.				116,544.			0.
e Other						•••				
Total. Add lines 1a through 1e. (Colum	nn (d) must e	qual For	m 990, Part X.	colum	n (B), line 10c.)					28.
BAA								ule D (Fo	rm 990	

Part VII Investments — Other Securities. Complete if the organization answered	'Yes' on Form 990	N/A 0 Part IV line 11b, See Form 99	90 Part X line 12
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of	
(1) Financial derivatives	(4) = +++++++++++++++++++++++++++++++++++	(0) Motion 0, Paradicini casi 5, 5,12 c.	
(2) Closely held equity interests	<u></u>		
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E.)			
(F)			
(G)	·		
(H)			
(l)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.)		The state of the s	
Part VIII Investments – Program Related. Complete if the organization answered	'Yes' on Form 990	N/A 0 Part IV line 11c See Form 99	0 Part X line 13
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-	
(1)			
(2)			· · · ·
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) >			
Part IX Other Assets. Complete if the organization answered	'Yes' on Form 990	0. Part IV. line 11d. See Form 99	90. Part X. line 15.
	scription		(b) Book value
(1) Ben.Int.donor restric. NA held by	others		69,603.
(2) Deposits			5,280.
(3)			
(4) (5)			
(5) (6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (b)	3) line 15.)	. , , , , , , , , , , , , , , , , , , ,	74,883.
Part X Other Liabilities.	arm 000 Dart IV line 1	10 or 11f Can Form 000 Dort V line 2E	
Complete if the organization answered 'Yes' on F 1. (a) Descri	orm 990, Part IV, line I	Te of Th. See Form 990, Part A, line 25.	(b) Book value
(1) Federal income taxes	iption of nability		(b) Dook value
(2) Allocations payable			260,703.
(3) Deferred rent liability			2,955.
(4) Designations payable			176,101.
(5)			
(6)			
(7)			
(8)			
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)		_	439,759.
2. Liability for uncertain tax positions. In Part XIII, provide the text of the for			
tay positions under EASR ASC 740. Check here if the tayt of the featnote has		,	, and

Schedule D (Folia: 990) 2019 Unitted Way Of Sairea Cluz Country	3.	4-1422471	i ago 4
Part XI Reconciliation of Revenue per Audited Financial Statement	s With Revenue per R	eturn. N/A	
Complete if the organization answered 'Yes' on Form 990, P	art IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements		1	
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a Net unrealized gains (losses) on investments	2a		
b Donated services and use of facilities	2 b		
c Recoveries of prior year grants	2c	7	
d Other (Describe in Part XIII.)			
e Add lines 2a through 2d.		2 e	
3 Subtract line 2e from line 1		3	
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a Investment expenses not included on Form 990, Part VIII, line 7b	4 a		
b Other (Describe in Part XIII.)	4 b		
c Add lines 4a and 4b		4 c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).		5	
Part XII Reconciliation of Expenses per Audited Financial Statemer	its With Expenses per	Return. N/A	
Complete if the organization answered 'Yes' on Form 990, P			
1 Total expenses and losses per audited financial statements	, . , . ,	1	
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a Donated services and use of facilities	2 a		
b Prior year adjustments	2b		
c Other losses.			
d Other (Describe in Part XIII.)	2 d		
e Add lines 2a through 2d		2e	
3 Subtract line 2e from line 1		3	
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a Investment expenses not included on Form 990, Part VIII, line 7b			
b Other (Describe in Part XIII.)	4 b		
c Add lines 4a and 4b			
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).		5	
Part XIII Supplemental Information.			

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered 'Yes' on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Employer identification number Name of the organization 94-1422471 United Way of Santa Cruz County Fundraising Activities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. e X Solicitation of non-government grants Mail solicitations f X Solicitation of government grants X Internet and email solicitations b X Special fundraising events Phone solicitations In-person solicitations d X b If 'Yes,' list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (vi) Amount paid to (iii) Did fundraiser (iv) Gross receipts (or retained by) fundraiser listed in (i) Name and address of individual (ii) Activity (or retained by) have custody or contro of contributions? or entity (fundraiser) from activity organization column (i) Yes No 1 2 3 4 5 6 7 8 9 10 0. List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

		G (Form 990 or 990-EZ) 2019 United			94-142	
Pai	t II	Fundraising Events. Complete if more than \$15,000 of fundraising List events with gross receipts gre	event contributions	nswered 'Yes' on Fo s and gross income	orm 990, Part IV, li e on Form 990-EZ,	ne 18, or reported lines 1 and 6b.
RE			(a) Event #1 OTHER EVENTS (event type)	(b) Event #2 GALA (event type)	(c) Other events 1 (total number)	(d) Total events (add column (a) through column (c))
REVENUE	1	Gross receipts	62,598.	54,560.	26,961.	144,119.
Ē	2	Less: Contributions	4,065.	38,122.	7,623.	49,810.
	3	Gross income (line 1 minus line 2)	58,533.	16,438.	19,338.	94,309.
	4	Cash prizes				
_	5	Noncash prizes	***************************************			
DIRECT	6	Rent/facility costs				
	7	Food and beverages		10,710.		10,710.
EXPENSES	8	Entertainment				
N S E	9	Other direct expenses	58,533.	5,728.	19,338.	83,599.
S	10 11	Direct expense summary. Add lines 4 thr Net income summary. Subtract line 10 fm				
Pai	tIII	Gaming. Complete if the organiza \$15,000 on Form 990-EZ, line 6a.	tion answered 'Ye	s' on Form 990, Pa	rt IV, line 19, or re	ported more than
REVENUE			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add column (a) through column (c))
U E	1	Gross revenue				
	2	Cash prizes				
DI RENSES	3	Noncash prizes				
T E S	4	Rent/facility costs				
	5	Other direct expenses	Yes %	Yes %	Yes %	
	6	Volunteer labor	No	No	No	
	7	Direct expense summary. Add lines 2 thr	ough 5 in column (d)	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	8	Net gaming income summary. Subtract li	ine 7 from line 1, colum	nn (d)		
	a Is ti	er the state(s) in which the organization content the organization licensed to conduct gamine to, explain:		nese states?		Yes No
		re any of the organization's gaming license (es,' explain:	es revoked, suspended,		ne tax year?	Yes No

TEEA3702L 08/19/19

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Schedule G (Form 990 or 990-EZ) 2019

Sche	edule G (Form 990 or 990-EZ) 2019 United Way of Santa Cruz County 94	1-142	Z4/1	Page 3
	Does the organization conduct gaming activities with nonmembers?		. Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		Yes	No
	Indicate the percentage of gaming activity conducted in:	1 1		
	The organization's facility			 8
	An outside facility			ે
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records	:		
	Name ►		<u></u>	
	Address >			
t	Does the organization have a contract with a third party from whom the organization receives gaming revenue of lf 'Yes,' enter the amount of gaming revenue received by the organization and the of gaming revenue retained by the third party \$\\$ contract for the strict party \$\\$ for the strict for the strict party \$\\$ for the strict for the s			No
	Name ►			1
	Address >			
16	Gaming manager information:			
	Name ►			
	Gaming manager compensation ► \$			
	Description of services provided >			
	☐ Director/officer ☐ Employee ☐ Independent contractor			
17	,			
	a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes	No
Ľ	organization's own exempt activities during the tax year > \$			
Pai	Supplemental Information. Provide the explanations required by Part I, line 2b, co and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide an information. See instructions.	umns y addi	(iii) and (tional	(v);

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered 'Yes' on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

OMB No. 1545-0047 2019

Open to Public Inspection

Employer identification number

▲ Go to www.irs.gov/Form990 for the latest information.

94-1422471 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?...... United Way of Santa Cruz County
Pattl General Information on Grants and Assistance

Partill Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered 'Yes' on See Part IV 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

<u>%</u> □

XYes

ditional space is needed.	raluation (g) Description of (h) Purpose of grant ppraisal, noncash assistance or assistance	HELP NONPROFITS
icated if ac	(f) Method of valuation (book, FMV, appraisal, other)	
Part II can be dupl	(e) Amount of non-cash assistance	
nore than \$5,000. F	(d) Amount of cash grant	
t that received n	(c) IRC section (rf applicable)	
for any recipien	(a)	kvirer than the fact of the fa
Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.	1 (a) Name and address of organization or government	(1) COMMUNITY FOUNDATION OF SAN B

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (rf applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) COMMUNITY FOUNDATION OF SAN B							HELP NONPROFITS
200							DURING THE
HOLLISTER, CA 95023	77-0312582		42,110.	0			HOLID
(2) COMMUNITY FOUNDATION OF SAN B							SUPPORT EDU.,
829 SAN BENITO ST, STE 200							INCOME AND
HOLLISTER, CA 95023	77-0312583		50,000.	.0			HEALTH
(3) FIRST 5 OF SANTA CRUZ COUNTY							COVID RELEIF TO
4450 CAPITOLA ROAD, STE 106							SUSTAIN
	94-1422471		186,277.	.0	Makeline i con c		OPERATIONS
(4) UNITED WAY OF MONTEREY COUNTY							
60 GARDEN COURT STE 350							THE CALIFORNIA
[[[]	94-1322169		50,000.	0.			KINSHIP FOR 211
(5) COMMUNITY BRIDGES							SUPPORT YOUTH
519 MAIN STREET							WELL-BEING
	94-2460211		38,250.	0			PROGRAMS A
(6) PAJARO VALLEY PREVENTION AND							SUPPORT YOUTH
335 LAKE AVE							WELL-BEING
WATSONVILLE, CA 95076	77-0269322		38,250.	0.			PROGRAMS A
<u>(6)</u>							
1							
ANALYSIS TO THE PROPERTY OF TH			and the mark attended from				
(8)					-		
A SAMPLE OF THE						W	
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table) and government or	rganizations listed i	n the line 1 table			*	9
3 Enter total number of other organizations listed in the line 1 tabl	ons listed in the line	1 table	<u> </u>			*	0

Schedule I (Form 990) (2019)

TEEA3901L 07/10/19

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. PartIII

כמון כם מתלונים וו מתמונים שלמכר זא ווככתכת	מככ וא ווככמכמי				
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1					
2					
23					The state of the country of the state of the
4					
z,					
9					
7					
Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.	de the information	ו required in Part I,	line 2; Part III, co	umn (b); and any othe	r additional information.

Part I, Line 2 - Procedures for Monitoring Use of Grants Funds in U.S.

THE UNITED WAY OF SANTA CRUZ COUNTY'S FUND DISTRIBUTION PLAN IS BASED ON A THREE YEAR FUNDING CYCLE. EVERY THREE YEARS, OUR AGENCY RELATIONS COMMITTEE REVIEWS OUR FUNDING RECRUITED AS WELL AS SOLICITED THROUGH AN RFP PROCESS FOR POSSIBLE FUNDING.OUR THREE GOAL AREAS ARE: 1.) OUR YOUTH WILL SUCCEED IN SCHOOL AND IN LIFE. 2.) OUR FAMILIES THE COMMUNITY WILL BE FINANCIALLY STABLE AND INDEPENDENT. 3.) OUR RESIDENTS WILL ACHIEVE GOOD STRATEGY AND WITH THE ASSISTANCE OF THE SANTA CRUZ COUNTY COMMUNITY ASSESSMENT THEY WOULD LIKE TO FOCUS OUR RESOURCES. AT THIS POINT, ORGANIZATIONS ARE BOTH PROJEC (WWW.SANTACRUZCOUNTYCAP.ORG), THEY DETERMINE IN WHAT AREAS OF HEALTH

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

United Way of Santa Cruz County

Employer identification number 94-1422471

Form 990, Part I, Line 1 - Organization Mission or Significant Activities

THE MISSION OF THE UNITED WAY OF SANTA CRUZ COUNTY IS TO IGNITE OUR COMMUNITY TO GIVE, ADVOCATE AND VOLUNTEER SO THAT OUR YOUTH SUCEED IN SCHOOL AND IN LIFE, OUR RESIDENTS ARE HEALTHY AND OUR FAMILIES ARE FINANCIALLY INDEPENDENT.

OUR MOST SIGNIFICANT ACTIVITY IS THE UNITED 4 YOUTH INITIATIVE, A COMMUNITY

PARTNERSHIP THAT WORKS TO REDUCE YOUTH POVERTY BY CREATING ENVIRONMENT CHANGES GIVING

CHILDREN MORE OPPORTUNITIES FOR LIVING IN A HEALTIER, THRIVING, AND SAFER SANTA CRUZ

COUNTY.

Form 990, Part III, Line 4d - Other Program Services Description

BY ENSURING YOUTH HAVE THE OPPORTUNITY TO REACH THEIR GREATEST POTENTIAL, UNITED WAY OF SANTA CRUZ COUNTY IS FOCUSING ON YOUTH WELL-BEING TO PROVIDE SUPPORT SERVICES AND PROGRAMS TO PROMOTE COLLEGE AND CAREER READINESS, HEALTH AND WELLNESS, ECONOMIC STABILITY, AND COMMUNITY CONNECTION AMONG SANTA CRUZ COUNTY'S HIGHEST NEEDS YOUTH. UNITED 4 YOUTH IS A COLLABORATIVE TO PROVIDE SUPPORT SERVICES AND PROGRAMS TO YOUTH AND FAMILIES THROUGHOUT SANTA CRUZ COUNTY. THE COLLABORATIVE ASSEMBLES NONPROFITS AND LOCAL LEADERS TO DESIGN INNOVATIVE PROGRAMS THAT LEAD TO POSITIVE AND SUSTAINABLE OUTCOMES FOR YOUTH - FROM ACADEMIC SUPPORT TO POLICY CHANGE IN LOCAL GOVERNMENT.

YOUTH ACTION NETWORK (YAN) CENTERS YOUTH VOICE, AND POSITIONS YOUTH AS THE DRIVERS FOR COMMUNITY CHANGE. THE GOAL OF THE PROGRAM IS TO WORK WITH OUT-OF-SCHOOL PROGRAMS TO FOCUS ON AND SUPPORT POSITIVE YOUTH DEVELOPMENT, YOUTH & ADULT PARTNERSHIPS, AND FOSTERING COMMUNITY CONNECTIONS BY PARTICIPATING IN COMMUNITY-LEVEL DECISION MAKING. JOVENES SANOS (HEALTHY YOUTH) IS YOUTH LEADERSHIP AND ADVOCACY REGARDING HEALTH AND WELLNESS TO CREATE A HEALTHIER, THRIVING COMMUNITY. YOUTH ENHANCE THEIR LEADERSHIP

Employer identification number

94-1422471

Form 990, Part III, Line 4d - Other Program Services Description

ACTIVE LIVING THROUGH PHYSICAL ACTIVITY AND NUTRITION WORKSHOPS.

COMMUNITY ASSESSMENT PROJECT IS A NATIONALLY AND INTERNALLY RECOGNIZED DATA REPORT THAT EXAMINES THE QUALITY OF LIFE FOR SANTA CRUZ COUNTY RESIDENTS BY REPORTING SOCIAL DETERMINANTS OF HEALTH INDICATORS SUCH AS ECOMONICS, EDUCATION, HEALTH AND WELLNESS, NATURAL AND BUILT ENVIRONMENT, AND PUBLIC SAFETY. IT INCLUDES A BI-ANNUAL HOUSEHOLD SURVEY OF OUR COUNTY'S RESIDENTS' PERCEPTION OF THEIR OWN WELL-BEING AS WELL AS EXTENSIVE COMMUNITY ENGAGEMENT TO SET COLLECTIVE COMMUNITY GOALS IN THE FIVE AREAS. THE DATA IDENTIFIES COMMUNITY NEEDS TO SPARK PLANS TO REDUCE DISPARITIES AND ENHANCE EQUITY IN SANTA CRUZ COUNTY.

Form 990, Part VI, Line 4 - Significant Changes to Organizational Documents

THE 990 IS INITIALLY REVIEWED BY THE DIRECTOR OF FINANCE, THEN THE EXECUTIVE DIRECTOR, AND FINALLY A REVIEW IS CONDUCTED WITH A BOARD MEMBER UPON SIGNING.

Form 990, Part VI, Line 11b - Form 990 Review Process

THE 990 IS INITIALLY REVIEWED BY THE DIRECTOR OF FINANCE, THEN THE EXECUTIVE DIRECTOR, AND FINALLY A REVIEW IS CONDUCTED WITH A BOARD MEMBER UPON SIGNING.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

CONFLICT OF INTEREST POLICY IS INCLUDED IN THE CODE OF ETHICS THAT PROVIDED TO ALL EMPLOYEES.

Form 990, Part VI, Line 15b - Compensation Review & Approval Process - Officers & Key Employees

A SALARY SURVEY IS COMPLETED AGAINST ALL POSITIONS WITH SALARY RANGES. THE PERSONNEL COMMITTEE APPROVES AND THEN THE BOARD APPROVES THE PAY SCALES - THE ORGANIZATION HAS SEVEN STEPS IN EACH POSITION. EVERYONE IS REVIEWED ANNUALLY AND CAN RECEIVE AN UP TO 6% INCREASE. THE EXECUTIVE COMMITTEE REVIEWS THE EXECUTIVE DIRECTOR.

Name of the organization	Employer Identification number	
United Way of Santa Cruz County	94-1422471	

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

AUDITED FINANCIAL STATEMENTS ARE AVAILABLE ON OUR WEBSITE. ALL OTHER GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST.

Form 990, Part IX, Line 11g Other Fees For Services

		(A)	(B) Program	(C) Management	(D) Fund-
		Total	Services	& General	raising
Professional Fees	Total]	\$ 412,858. \$ 412,858.	378,814. \$ 378,814.	22,374. \$ 22,374.	\$ 11,670. \$ 11,670.